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UPDATE 20C

REVISION HISTORY

This document will continue to evolve as existing sections change and new information is added. All updates appear in the following table:

Date	Product	Feature	Notes
14 AUG 2020			Created initial document.

OVERVIEW

Oracle Configure, Price, and Quote (CPQ) enables companies to streamline the entire opportunity-to-quote-to-order process, including product selection, configuration, pricing, quoting, ordering, and approval workflows. Oracle CPQ provides a flexible, scalable, enterprise-ready solution ideal for companies of all sizes that sell products and services across direct, indirect, and e-commerce sales channels.

This guide outlines the information you need to know about new or improved functionality in Oracle CPQ 20C and describes any tasks you might need to perform for the update. Each section includes a brief description of the feature, the steps you need to take to enable or begin using the feature, any tips or considerations that you should keep in mind, and the resources available to help you.

KEY RESOURCES

Refer to Oracle CPQ Administration Online Help for detailed descriptions and instructions.

SECURITY & NEW FEATURES

We would like to remind you if your system has modified security structures you may need to advise your security administrator of new features you would like to implement.

GIVE US FEEDBACK

We welcome your comments and suggestions to improve the content. Please send us your feedback at cpqcloud_documentation_us_grp@oracle.com

FEATURE SUMMARY

Column Definitions:

Features Delivered Enabled

Report = New or modified, Oracle-delivered, ready to run reports.

UI or Process-Based: Small Scale = These UI or process-based features are typically comprised of minor field, validation, or program changes. Therefore, the potential impact to users is minimal.

UI or Process-Based: Larger Scale* = These UI or process-based features have more complex designs. Therefore, the potential impact to users is higher.

Features Delivered Disabled = Action is needed BEFORE these features can be used by END USERS. These features are delivered disabled and you choose if and when to enable them. For example, a) new or expanded BI subject areas need to first be incorporated into reports, b) Integration is required to utilize new web services, or c) features must be assigned to user roles before they can be accessed.

Feature	Ready for Use by End Users (Features Delivered Enabled)			Action is Needed BEFORE Use by End Users (Features Delivered Disabled)
	Report	UI or Process-Based: Small Scale	UI or Process-Based: Larger Scale*	
Approvals				
Capture Multiple Comment Lines in Approval Emails		✓		
BML				
Add Months BML Function		✓		
Bulk Upload and Bulk Download Services				
Add Email Addresses for Bulk Upload Summary Notifications				✓
Commerce				
Optimize Commerce Rule Execution		✓		
Optimize Data Storage for Commerce Display History		✓		

Feature	Ready for Use by End Users (Features Delivered Enabled)			Action is Needed BEFORE Use by End Users (Features Delivered Disabled)
	Report	UI or Process-Based: Small Scale	UI or Process-Based: Larger Scale*	
Optimize Interact Calls for JET Transaction UI Tables		✓		
Deal Management				
Auto-Update Price Score Values		✓		
JET Transaction UI				
JET UI Inline Rich Text Editor		✓		
Display Error Panel Messages for JET Transaction UI Tables		✓		
Display Indicator Icons for Editable Line Item Grid Fields				✓
Left Align Display Labels for JET Transaction UI Layout				✓
Reorder and Reset Default for JET Transaction UI Table Columns		✓		
Wrap Text Option for Line Item Grid		✓		
Oracle CPQ Integration				
Support for Microsoft Dynamics 365 Unified User Interface				✓
Web Services				
Default Headless Mode to False for Configuration REST APIs				✓
Display Swagger Schema for Interface Catalog REST APIs				✓
>>Click for IMPORTANT Actions and Considerations				

APPROVALS

The following Approval feature is available in Oracle CPQ 20C.

CAPTURE MULTIPLE COMMENT LINES IN APPROVAL EMAILS

Prior to Oracle CPQ 20C, only the first line of an email approval comment was copied in the email approval reply. Oracle CPQ 20C allows for the email approval reply to include multiple comment lines.

```
From: Lisa Jones
Sent: Friday, August 12, 2020 12:07 PM
To: John Smith <john.smith@yourcompany.com>
Subject: RE: Pending Approval Notification

Good Job!
Please reach out to Mary to let her know the turnaround time.
Let's get this done today!

--- Please provide your comments above this line. Do not modify the text below ---

Status: Approve

Token
#rBUxKxkd6LSN+7X8kn8zvB5mbNAekU+fyrdkRltvm9JXvvQYu7vpl/IQ6Plor+HJ/oGSQY86PtqkO9sTCgY9iQ==

Action #approve_submit
```

Sample Email Approval Response

With the approve/reject email notification supporting unlimited comment lines, with a maximum of 4000 characters, approval or rejection communication is improved.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

- The submit history attribute displays all comment lines in one line.
- Numbers, multi-byte characters, special characters, and extra spaces display properly in the comment lines.
- This feature applies to approval email notification in HTML format.

BML

The following BML feature is available in Oracle CPQ 20C.

ADD MONTHS BML FUNCTION

A new BML Date function, `addmonths`, is available to set an attribute value. This function returns the date which results after adding or subtracting a number of months from a specified date. This BML function has a number of use cases such as setting an expiration date for a subscription or a quote.

BML Syntax:

```
Date addmonths(Date date, Integer num_of_months)
```

Parameters:

Parameter	Type	Description
<code>date</code>	Date	Represents the given date.
<code>num_of_months</code>	Integer	The number of months you want to add to the given month. A positive value will add months. A negative value will subtract months from the date specified. If this value is 0, the result returns the same date.

Return Type: Date

Example:

```
return datetostr(addmonths(getdate(), 2));
```

This feature allows administrators to more easily manipulate dates.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

This BML Date function takes into account the number of days in a month and leap year. If the date is at the end of a month, the date result will be a valid calendar day for the month and calendar year.

Examples:

- January 31st + 1 month = February 28th (unless leap year then February 29th)
- February 28th + 1 month = March 28th
- August 31st + 3 months = Nov 30th
- Sept 28th + 1 month = October 28th
- Dec 15th - 3 months = September 15th

BULK UPLOAD AND BULK DOWNLOAD SERVICES

The following Bulk Upload and Bulk Download feature is available in Oracle CPQ 20C.

ADD EMAIL ADDRESSES FOR BULK UPLOAD SUMMARY NOTIFICATIONS

Prior to Oracle CPQ 20C, bulk upload summary notifications were sent only to the SuperUser's email address. Oracle CPQ 20C provides a new General Site Options setting to designate additional email addresses to send bulk upload summary notifications. Notifications regarding scheduled data table exports are also sent to the designated email addresses.

This allows for timely notification to users who require or are interested in this information. Additionally, by separating bulk upload notifications from the SuperUser email address, businesses can send notifications to an automated process that takes appropriate action when failures occur.

STEPS TO ENABLE

To add email addresses for bulk uploads and scheduled data table export notifications, complete the following steps:

1. Navigate to the Admin Home page.
2. Under General, click **General Site Options**. The Options – General page opens.
3. Within the **Options – General** section, enter an email address in the **Notification Emails for Bulk Uploads and Scheduled Data Table Export**. If you want to send notification email to more than one email address, separate the email addresses with a comma or semicolon in the text entry field.

Options - General

Options - General

Show the Oracle Logo at the bottom of each page	<input type="radio"/> Yes <input checked="" type="radio"/> No
Occupy entire window when the site is inside a frame	<input type="radio"/> Yes <input checked="" type="radio"/> No
Show Parent Parts on Part Detail Page	<input checked="" type="radio"/> Yes <input type="radio"/> No
Receive Monthly Usage Report	<input type="radio"/> Yes <input checked="" type="radio"/> No Usage Reports
Button Position on Pages with no Template	<input checked="" type="radio"/> Top <input type="radio"/> Bottom <input type="radio"/> Both
Button Alignment on Pages with no Template	<input type="radio"/> Left <input checked="" type="radio"/> Right <input type="radio"/> Center
Sticky Buttons on Configuration Page and Parts Search Results Page	<input checked="" type="radio"/> Yes <input type="radio"/> No
Accounts Browse Dialog Dimensions	<input type="text" value="800"/> Width <input type="text" value="600"/> Height
Number of Page Tabs in a Row	<input type="text" value="0"/>
Loading Dialog Image:	<input type="text" value=""/> <input type="button" value="Browse"/> <input type="button" value="Clear"/> <input type="button" value="Preview"/> Include Text: <input type="radio"/> Yes <input checked="" type="radio"/> No
Help popup window settings	<input type="text" value="1000"/> Width <input type="text" value="710"/> Height
Allow full access users from partner companies to modify groups	<input checked="" type="radio"/> Yes <input type="radio"/> No
Enable CRM OAuth	<input type="radio"/> Yes <input checked="" type="radio"/> No
Enable desktop selector links on mobile homepage	<input type="radio"/> Yes <input checked="" type="radio"/> No
Enable BML print logging	<input type="radio"/> Yes <input checked="" type="radio"/> No
Enable contract generation in Document Designer	<input checked="" type="radio"/> Yes <input type="radio"/> No
Enable Administrator Groups	<input checked="" type="radio"/> Yes <input type="radio"/> No
BML URL Function Timeout	<input type="text" value="0"/> milliseconds
Notification Emails for Overcrowded Mode	<input type="text"/>
Show Overcrowded Mode Banner to full access user on the top of each page	<input checked="" type="radio"/> Yes <input type="radio"/> No
Apply only the first matching Pricing profile	<input type="radio"/> Yes <input checked="" type="radio"/> No
Include Language Preference?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Use Locale search/comparison in BML functions	<input type="radio"/> Yes <input checked="" type="radio"/> No
Display Variable Name in Migration Center	<input type="radio"/> Yes <input checked="" type="radio"/> No
Sort by default in Migration Center	<input type="radio"/> Yes <input checked="" type="radio"/> No
Notification Emails for Bulk Uploads and Scheduled Data Table Export	<input type="text"/>
Open transactions in a new tab from Commerce Search	<input type="radio"/> Yes <input checked="" type="radio"/> No

4. Click **Update** or **Apply**.

TIPS AND CONSIDERATIONS

- If the **Notification Emails for Bulk Uploads and Scheduled Data Table Export** field is blank, the email notifications continue to be sent to the SuperUser email.
- If the **Notification Emails for Bulk Uploads and Scheduled Data Table Export** field contains one or more email addresses, the email notifications are sent to designated email addresses and the SuperUser does not receive email notification.

COMMERCE

The following Commerce features and enhancements are available in Oracle CPQ 20C.

- Optimize Commerce Rule Execution
- Optimize Data Storage for Commerce Display History
- Optimize Interact Calls for JET Transaction UI Tables

OPTIMIZE COMMERCE RULE EXECUTION

Oracle CPQ 20C optimizes Commerce rules by eliminating the execution of unnecessary rules. Hiding rules and filter rules are not run if the action attributes and actions are hidden on a workflow step's participant profile. These rules will run as required when the attributes and actions are displayed on the step's participant profile.

This enhancement improves performance when end user workflows include redundant hiding rules.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

This enhancement is only applicable to JET Transaction UI.

OPTIMIZE DATA STORAGE FOR COMMERCE DISPLAY HISTORY

Oracle CPQ 20C improves performance when saving Commerce Attribute history by optimizing the save function to accommodate for the number of records being saved. Additional enhancements improve Commerce Action responsiveness by performing the Commerce Attribute history save asynchronously, allowing actions to complete before the history save is complete.

These enhancements improve end user response time when performing Commerce actions.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

OPTIMIZE INTERACT CALLS FOR JET TRANSACTION UI TABLES

Oracle CPQ 20C improves performance when loading the JET Transaction UI by eliminating the execution of redundant Line Item Grid and Transaction Array interact calls.

This enhancement improves end user response time when loading pages with multiple JET Transaction UI Tables.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

This enhancement is only applicable to JET Transaction UI.

DEAL MANAGEMENT

The following Deal Management enhancement is available in Oracle CPQ 20C.

AUTO-UPDATE PRICE SCORE VALUES

Beginning in Oracle CPQ 20C, price score values automatically update during JET UI auto-updates. Additionally, a single save or modify action will update the price score value. Previously, users had to invoke a save or modify action, sometimes twice, to update price score values. For example, if a sales user applies a discount to an individual line item, the price score value on that line item will update automatically with the new price score. In addition, if a quote-level price score is displayed, this will automatically update, as well.

Transaction and Transaction Line price score values automatically update during JET UI auto-updates.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

- Auto-update of price score is only applicable to the JET Transaction UI
- Trigger Auto Update does not need to be enabled for the price score attribute. Recalculation of price score during JET UI auto-update always happens.
- Formulas that are AJAX Enabled will initiate auto-update of price score values when they are triggered.

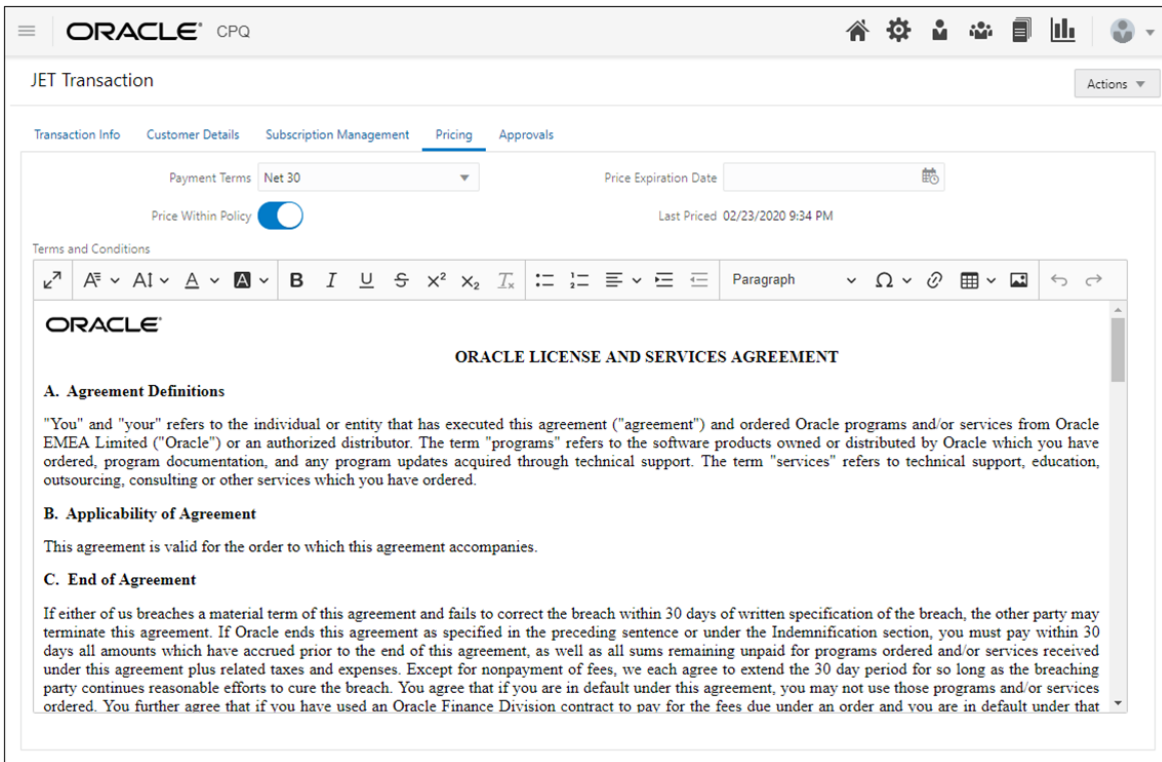
JET TRANSACTION UI

The following JET Transaction UI features and enhancements are available in Oracle CPQ 20C.

- JET UI Inline Rich Text Editor
- Display Error Panel Messages for JET Transaction UI Tables
- Display Indicator Icons for Editable Line Item Grid Fields
- Left Align Display Labels for JET Transaction UI Layout
- Reorder and Reset Default for JET Transaction UI Table Columns
- Wrap Text Option for Line Item Grid

JET UI INLINE RICH TEXT EDITOR

Oracle CPQ 20C introduces a new inline editor for rich-text editable attributes (RTE). The new JET editor includes more text formatting options than the legacy editor. Features include undo/redo, images, links, table tools, and functions with the browser's native spell check.



The editor toolbar displays above the text editing area and sizes responsively based on the page size. The following editing functions are available for the inline editor. Function tooltips display when users hover over the toolbar icons. The Maximize function allows users to increase the editor screen to a full-page view.

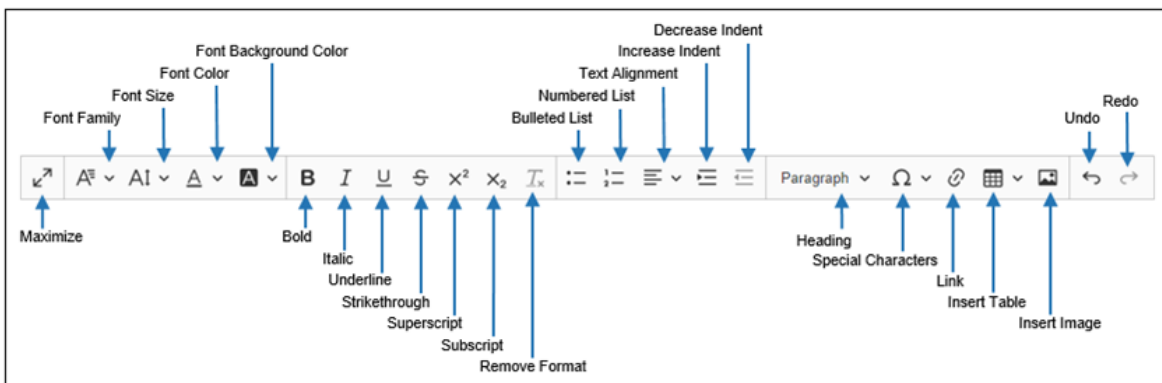
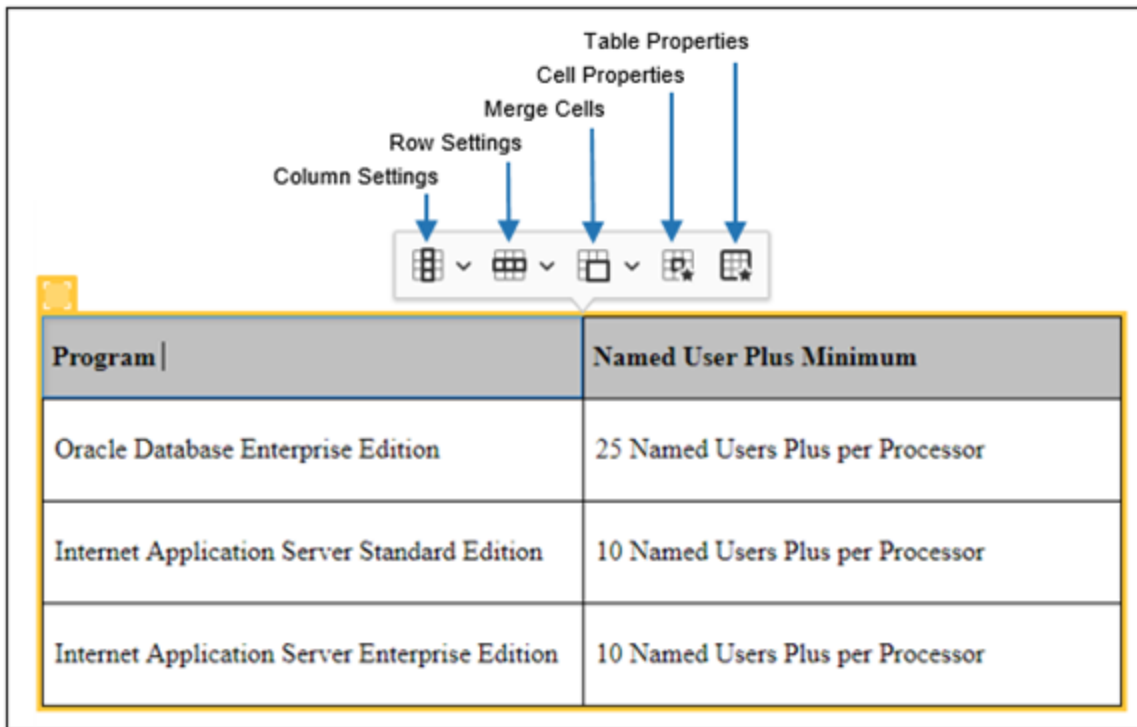
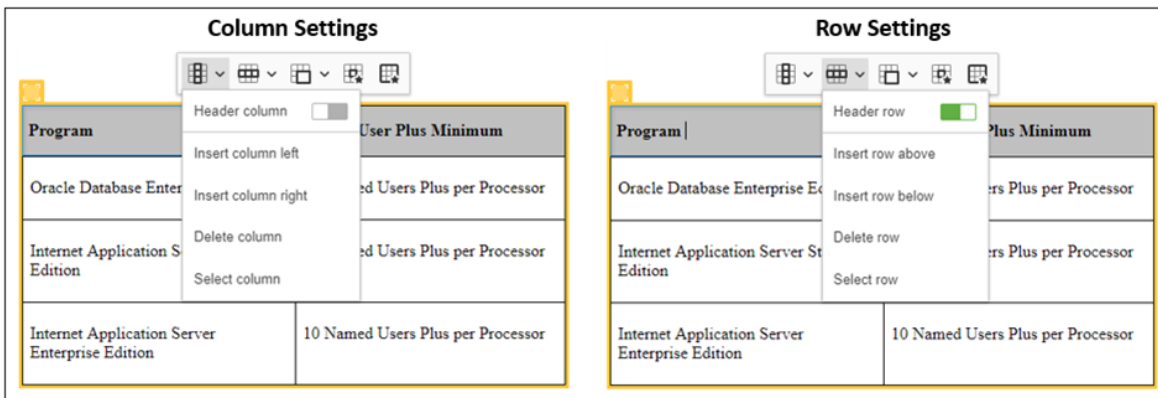


Table Editing Functions

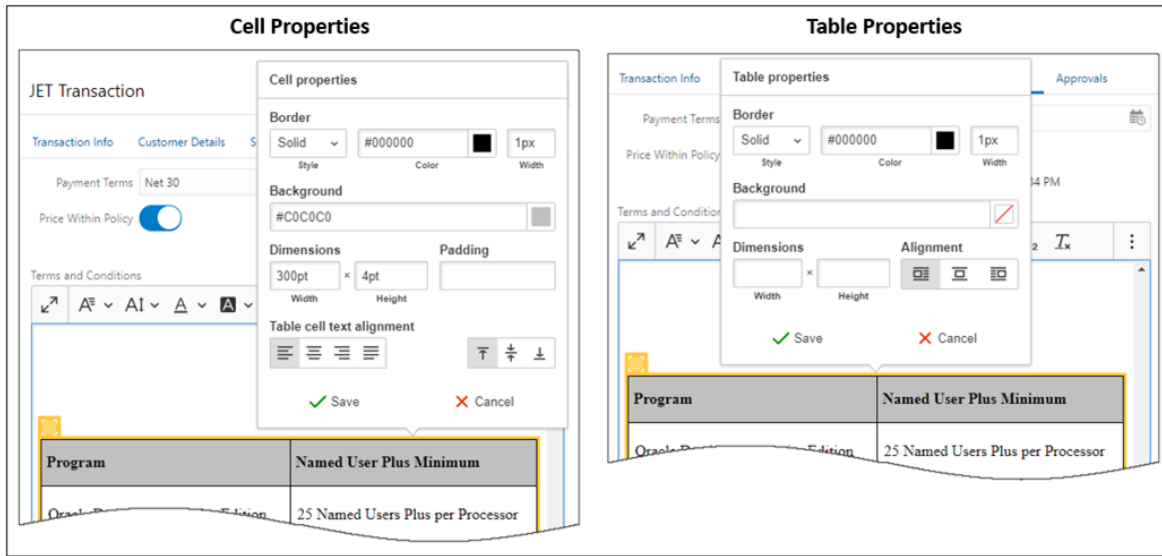
When users click inside a table in the RTE inline editor, the table toolbar displays above the table. The table toolbar provides access to column and row settings, cell and table properties, and merge cell controls.



The column settings allow users to designate a column as a header column, insert a new column, delete a column, and select a column. The row settings allow users to designate a row as a header row, insert a new row, delete a row, and select a row.



The cell properties provide cell format, size, and text alignment options. The table properties provide table format, size, and alignment options.



Users can now edit and format rich text on the quote in an intuitive editor that maintains all of the formatting functions from the legacy editor while improving the copy and paste capabilities.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

TIPS AND CONSIDERATIONS

- Templates selected to display as the default value are supported; however, the end user will not be able to access other templates with this initial release of the new editor.
- The JET UI inline text editor is not compatible with Internet Explorer browsers.
- To deactivate the JET Inline Rich Text Editor, site administrators can submit a Service Request (SR) on My Oracle Support.

DISPLAY ERROR PANEL MESSAGES FOR JET TRANSACTION UI TABLES

In addition to the existing inline display, JET Transaction UI Line Item Grid and Transaction Array error messages will now display at the top of the page in the collapsible sticky header bar Error Panel. Error notifications describe the error, list error occurrences, and provide links to the location of the attribute triggering the message.

ORACLE CPQ Cloud

1 ERROR
Line Item Table Row Number 4, Column Discount Adj: Discount % cannot exceed 100%.

JET Transaction

Items

Line Items Consumption Pricing

Product #	Part Display No	List Price	Qty	Discount Adj	Disc Adj Type	Net Price	Price Score	Cont Start Date
Converge		\$0.00	1			\$0.00		02/24/2020
Unity Mobility		\$0.00	1			\$0.00		02/24/2020
unlimitedTalk	Unlimited Talk Time	\$20.00	1	105.00	Percent Off	-\$1.00	1	02/24/2020
unlimitedData	Unlimited Data	\$15.00	1		Percent Off	\$15.00	9	02/24/2020

The Error Panel display of JET Transaction UI Line Item Grid and Transaction Array error messages provides a consistent user experience and improves usability.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

DISPLAY INDICATOR ICONS FOR EDITABLE LINE ITEM GRID FIELDS

Beginning in Oracle CPQ 20C, administrators can choose to display indicator icons for easier recognition of editable Line Item Grid fields. Previously, display indicator icons only displayed when a field was selected for editing. Read-only fields will not display these indicators.

Line Item Details

View Add View Excel Zero Discounts

Part Num...	Description	Family	Fee Type	Start Date	End Date	Quantity	List Price	Discount	Disc Type	Net Price
	Sentinel Power Server 5500	Hardware	One Time			1	\$12,000.00	0.00	%	\$12,000.00
AS09744	Vision Cloud 500GB Backup Service	Service	Recurring	10/28/2018	10/28/2019	1	\$90.00	0.00	%	\$90.00
WR11519	Vision Gold Service Plan	Service	Recurring	10/28/2018	10/28/2019	1	\$149.95	0.00	%	\$149.95
WR11513	Service-Level Agreement	Service	Recurring	10/28/2018	10/28/2019	1	\$280.00	0.00	%	\$280.00
AS00117	Vision Cloud Management S Software	Service	Recurring	10/28/2018	10/28/2019	1	\$100.00	0.00	%	\$100.00
CM53037	Vision Rack I 1012RU	Hardware	One Time			1	\$400.00	0.00	%	\$400.00
CM53065	750W Power Supply	Hardware	One Time			1	\$90.00	0.00	%	\$90.00

Editable Date Field

Editable Menu Field

The display indicator icons for editable JET Transaction UI line items allow sales users to quickly recognize and access editable fields.

STEPS TO ENABLE

Complete the following steps to display editable field icons.

1. Navigate to the **Commerce Processes** page. Admin > Commerce and Documents > Process Definition
2. For the applicable process, select **Documents** in the **Navigation** column and click **List**.
3. For the applicable document, select **JET Responsive Layout** in the **Navigation** column and click **List**. The JET Responsive Layout Editor opens.
4. Click the **edit** icon for a Line Item Table.

Label	Attribute Mapping	Edit...	Copy Line ...	Display ...	Display ...	Alignment		Width	Link To ...
						Label	Value		
Grp Seq...	Group Sequence Number	<input checked="" type="checkbox"/>	<input type="checkbox"/>			Left	Left	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Product #	Part Number or Model Na...	<input type="checkbox"/>	<input type="checkbox"/>			Left	Left	<input type="checkbox"/> 200	<input checked="" type="checkbox"/>
Part Dis...	Part Display Number	<input type="checkbox"/>	<input type="checkbox"/>			Left	Left	<input type="checkbox"/> 200	<input type="checkbox"/>
List Price	Price (List)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Left	Right	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Display Add From Catalog Actions
 Display Quick Key Item Entry Action
 Allow Reorder Columns
 Display Editable Field Icons

Table Height (in rows):
Table Summary:

5. Select the **Display Editable Field Icons** option.
6. Click **OK**.
7. Click ***Save** to retain the layout changes.

LEFT ALIGN DISPLAY LABELS FOR JET TRANSACTION UI LAYOUT

The JET Transaction UI layout now provides a left align option for display labels. Previously, labels for the JET Transaction UI could only be displayed above the field or right aligned at the side of the field. Beginning in Oracle CPQ 20C, administrators can left, right, and top align options for the JET Transaction UI.

JET Transaction Actions ▾

Transaction Info Customer Details Subscription Management Pricing Approvals

Quote Name Acme Quote
Quote # CPQ-1004-38184687
Version 1

Owner Jane Smith
Created 10/01/2019
Last Updated 10/01/2019 12:57 PM

Contract Start Date 10/01/2019
Subscription End Date

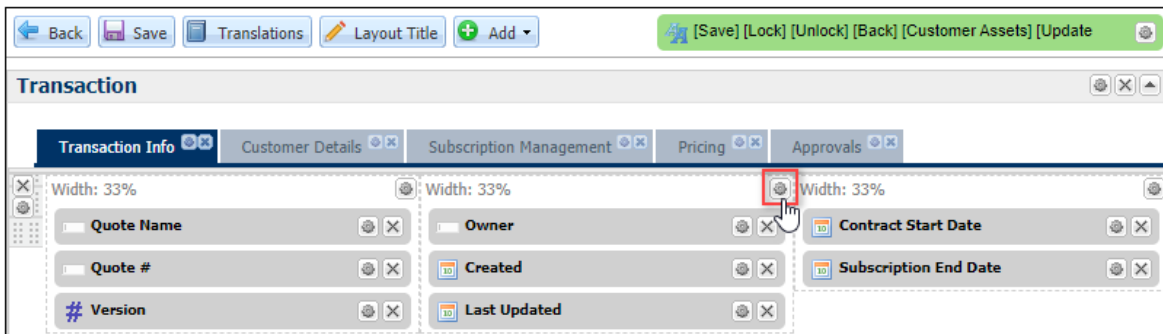
Left Aligned Label Right Aligned Label Top Aligned Label

The left align display labels provide additional presentation options for the JET Transaction UI. The left align display labels provide additional presentation options for the JET Transaction UI.

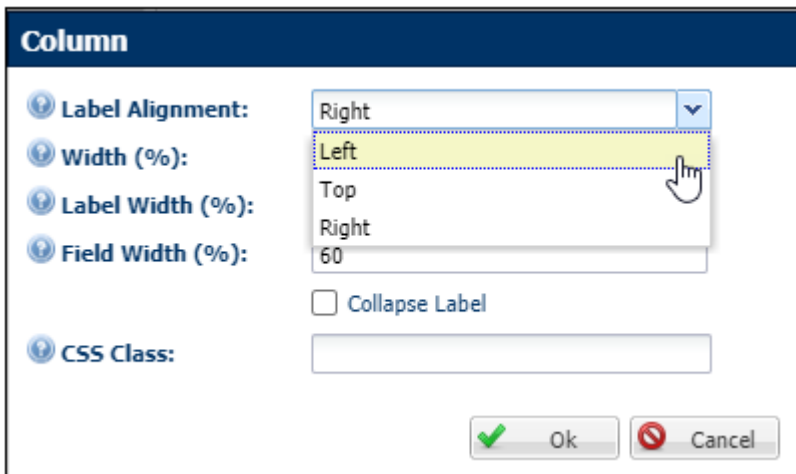
STEPS TO ENABLE

Complete the following steps to left align display labels.

1. Navigate to the **Commerce Processes** page. Admin > Commerce and Documents > Process Definition
2. For the applicable process, select **Documents** in the **Navigation** column and click **List**.
3. For the applicable document, select **JET Responsive Layout** in the **Navigation** column and click **List**. The JET Responsive Layout Editor opens.
4. Click on the **edit** icon for the appropriate Panel Column.



5. Select **Left** for the **Label Alignment** drop-down menu.

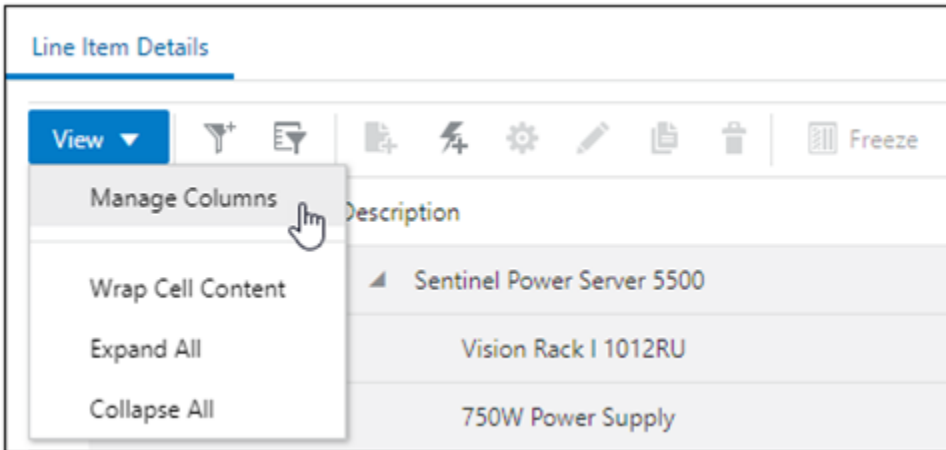


6. Click **OK**.
7. Click ***Save** to retain the layout changes.

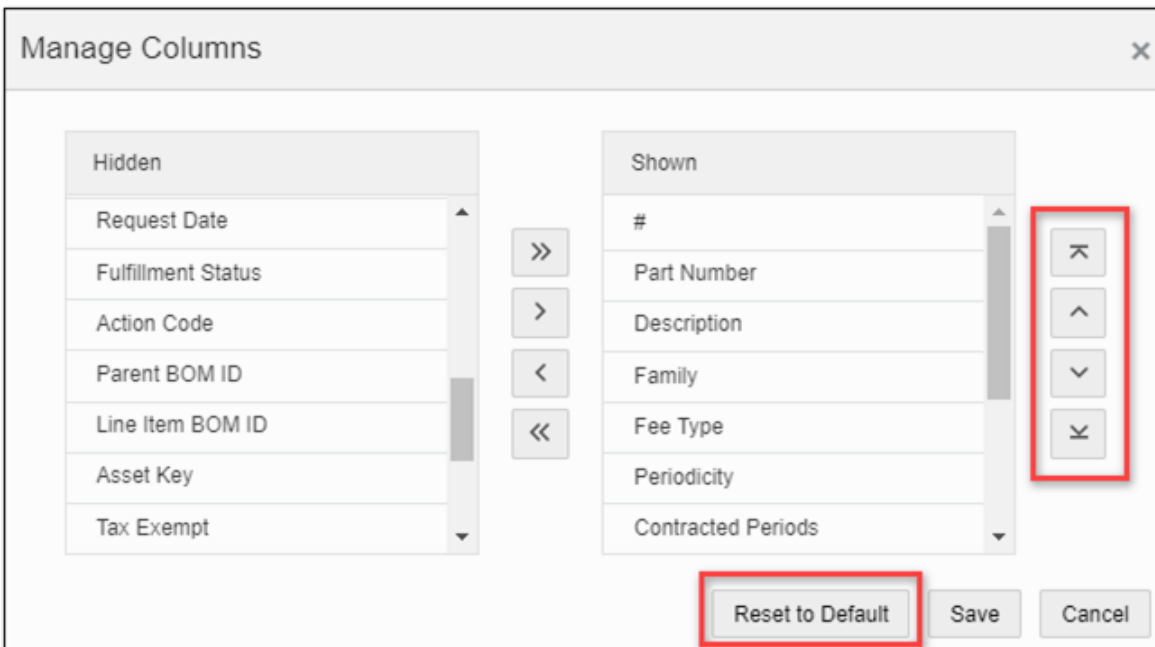
REORDER AND RESET DEFAULT FOR JET TRANSACTION UI TABLE COLUMNS

Oracle CPQ 20C allows end users to reorder JET Transaction UI Line Item Grid and Transaction Array columns. In addition to the reorder options, the Manage Columns window provides a reset function to return the table column display options to their default settings. If enabled, the user's column order settings are persistent for the user across sessions.

To use the reorder and reset default functions, select **Manage Columns** from the JET Transaction UI Line Item Grid and Transaction Array **View** menu.

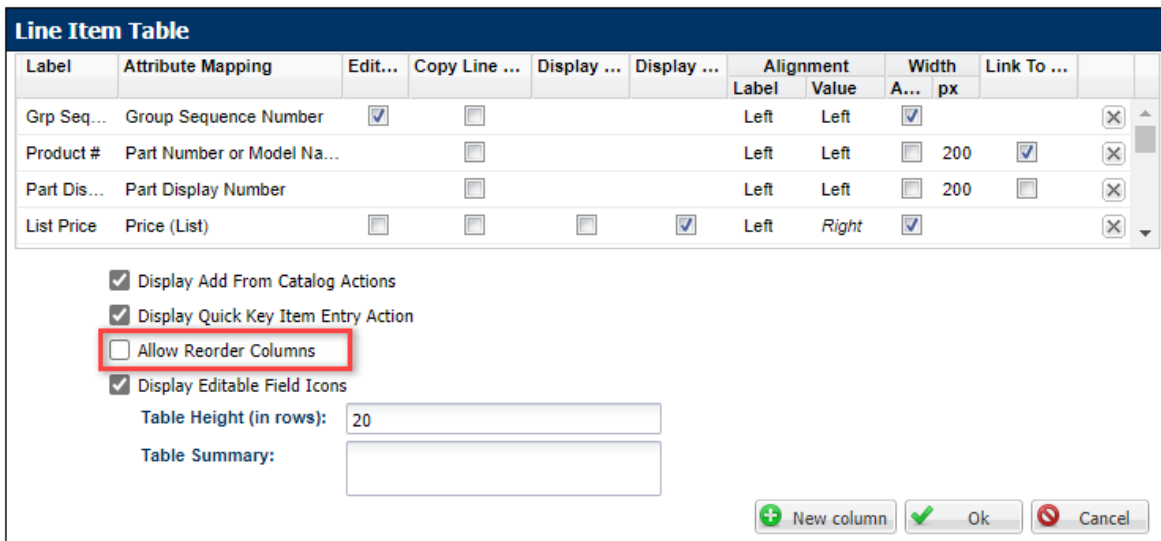


The Manage Columns window provides the **Reset to Default** function and displays the new reorder options to the right of the "Shown" column panel.



(Optional) Administrators can complete the following steps to disable column reordering,

1. Navigate to the **Commerce Processes** page. Admin > Commerce and Documents > Process Definition
2. For the applicable process, select **Documents** in the **Navigation** column and click **List**.
3. For the applicable document, select **JET Responsive Layout** in the **Navigation** column and click **List**. The JET Responsive Layout Editor opens.
4. Click the **edit** icon for a Line Item Table.
5. Deselect the **Allow Reorder Columns** option.



6. Click **OK**.
7. Click ***Save** to retain the layout changes.

The new reorder JET Transaction UI Table columns allow CPQ end users to personalize their experience, optimizing the Line Item Grid and Transaction Arrays for their specific needs.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

WRAP TEXT OPTION FOR LINE ITEM GRID

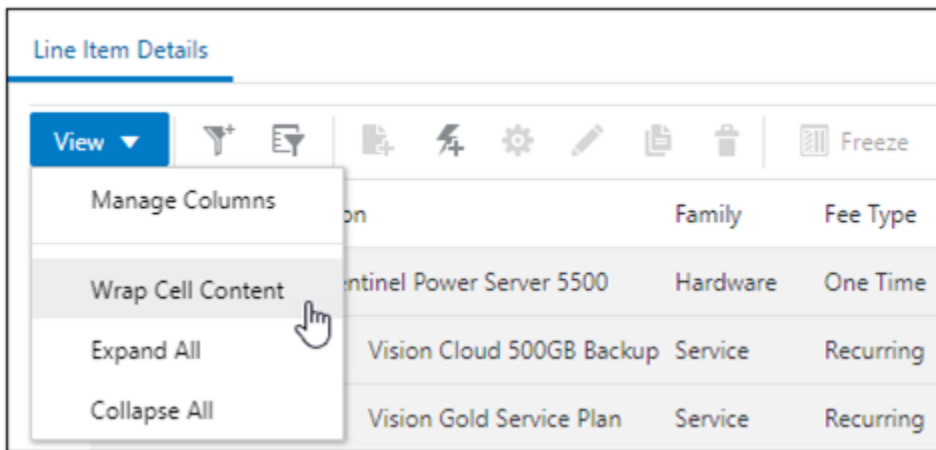
Previously, JET UI Line Item Grids truncated overflowing content and users could hover over the cell to view the full content. To improve usability, Oracle CPQ 20C provides a new View menu option to wrap cell content for the JET Line Item Grid. Rows will expand as needed to fit additional lines of content.

Line Item Details

View ▾ | [Icons] | Freeze | Add | View Excel | Zero Discounts

Part Number	Description	Family	Fee Type	Periodicity	Contracted Periods	Start Date	End Date	Quantity	List Price	Discount	Disc Type	Net Price
	Sentinel Power Server 5500	Hardware	One Time					1	\$12,000.00	0.00	% ▾	\$12,000.00
AS09744	Vision Cloud 500GB Backup	Service	Recurring	Per Month	12	10/28/2018	10/28/2019	1	\$90.00	0.00	% ▾	\$90.00
WR11519	Vision Gold Service Plan	Service	Recurring	Per Month	12	10/28/2018	10/28/2019	1	\$149.95	0.00	% ▾	\$149.95
WR11513	Service-Level Agreement	Service	Recurring	Per Month	12	10/28/2018	10/28/2019	1	\$280.00	0.00	% ▾	\$280.00
AS00117	Vision Cloud Management Software	Software	Recurring	Per Month	12	10/28/2018	10/28/2019	1	\$100.00	0.00	% ▾	\$100.00

To wrap cell content, select **Manage Columns** from the JET Transaction UI Line Item Grid **View** menu.



The wrap text option for the Line Item Grid gives end users the option of wrapping or truncating cell content.

STEPS TO ENABLE

You don't need to do anything to enable this feature.

ORACLE CPQ INTEGRATION

The following Oracle CPQ Integration feature is available in Oracle CPQ 20C.

SUPPORT FOR MICROSOFT DYNAMICS 365 UNIFIED USER INTERFACE

Microsoft Dynamics 365 for Sales (CRM) customers can integrate with Oracle CPQ, allowing their users to access Oracle CPQ from an opportunity, to create new quotes, and to edit existing quotes with a seamless Single Sign-On experience. Quote data and line items are synced back to Dynamics to enable more reliable forecasts and reports.

Microsoft Dynamics 365 has introduced a new Unified UI. Beginning with Oracle CPQ 20C, we have added integration support for MS Dynamics Unified UI. In addition Oracle CPQ continues to support the Microsoft Dynamics Legacy Web Client.

STEPS TO ENABLE

For the Microsoft Dynamics 365 Unified UI, Oracle CPQ customers are required to integrate their site using the [Oracle CPQ Connector Solution for Microsoft Dynamics](#). For detailed instructions, refer to the [Oracle CPQ with Microsoft Dynamics 365 Integration Guide](#)

TIPS AND CONSIDERATIONS

- Prior to integrating Oracle CPQ with latest Microsoft Dynamics Solution package (1.0 or later), the site Process ID, Document ID, and Action ID must be recorded. The values in these fields are not retained and must be re-entered.
- In order for the Return to Opportunity and Return to Account actions to function with the Dynamics Unified UI, administrators must set the return URL app ID. The app ID can be retrieved from the site URL from the Sales hub.
- If an end user performs a page refresh while creating a quote in the Unified UI, a "Record is Unavailable" error may display. Provided the end user has saved and synched the quote to Microsoft Dynamics, no data is lost. The quote is available under their respective opportunity.

KEY RESOURCES

Oracle CPQ – Dynamics 365 Implementation Guides and Migration Packages on [My Oracle Support Doc ID 2364513.1](#)

WEB SERVICES

The following REST API enhancements available in Oracle CPQ 20C.

- Default Headless Mode to False for Configuration REST APIs
- Display Swagger Schema for Interface Catalog REST APIs

DEFAULT HEADLESS MODE TO FALSE FOR CONFIGURATION REST APIS

In prior releases, the default behavior for Configuration REST APIs was headless. In headless mode, the default values and overridden values defined on the layout editor are not included in the API calls; only the default values defined in the attribute editor will apply. Customers frequently rely on overridden values as defined in the current Oracle CPQ legacy Configuration Layout Flow. The "legacyMode" property allowed customers to disable the headless behavior. The default setting was false, so customers had to explicitly set the "legacyMode" to true in the REST API call to enable the legacy behavior.

In Oracle CPQ 20C, the "headlessMode" property replaces the "legacyMode" property for v10 Configuration REST APIs. Headless mode is disabled by default to honor overridden values that are defined in the current Oracle CPQ Configuration Layout Flow. This change is applicable to the following REST APIs:

- Configure Model (_configure)
- Reconfigure Transaction (_reconfigureTxn)

- Reconfigure from Favorites (`_reconfigureFav`)
- Bulk Add to Transaction (`_bulkAddToTxn`)

The v10 Configuration REST APIs will honor the legacy behavior by default, so customers do not need to explicitly disable headless mode for Configuration REST calls.

STEPS TO ENABLE

Review the REST service definition in the REST API guides, available from the [Oracle Help Center](#) > *your apps service area of interest* > REST API. If you're new to Oracle's REST services you may want to begin with the Quick Start section.

IMPORTANT:

- Beginning in Oracle CPQ 20C, the "legacyMode" property will be removed from v10 Configuration REST APIs. If you explicitly set the "legacyMode" property in Configuration REST calls, you will need to remove the "legacyMode" property from v10 Configuration calls. If the "legacyMode" property is not removed, you will receive an invalid parameter error.
- You need to set the "headlessMode" property to true to enable headless mode. The default value of this property is false. You do not have to explicitly set the "headlessMode" property to false to honor CPQ Configuration layouts. Passing a false value is optional.

DISPLAY SWAGGER SCHEMA FOR INTERFACE CATALOG REST APIS

Beginning in Oracle CPQ 20C, the Interface Catalog will display swagger definitions instead of JSON schema for the following v10 REST APIs:

- Accounts
- Assets
- Commerce Documents
- Configurations BOM Instance
- Configuration Layout and Metadata
- DocxCompare and DocxMerge
- ecommerce Interaction Metrics
- Eligibility Rules
- Parts

Swagger definitions follow the OpenAPI Specification and several open source tools are available to develop, test, and visualize RESTful web services.

STEPS TO ENABLE

Review the REST service definition in the REST API guides, available from the [Oracle Help Center](#) > *your apps service area of interest* > REST API. If you're new to Oracle's REST services you may want to begin with the Quick Start section.

IMPORTANT ACTIONS AND CONSIDERATIONS

PRE-UPGRADE CONSIDERATIONS

Modifications to Known Functionality

Before upgrading to Oracle CPQ 20C, we recommend you review the modifications to known functionality and plan accordingly.

- Beginning in Oracle CPQ 20C, we have restricted the user password security question answer text entry size for password recovery to be 50 characters or fewer. Existing user security questions and answers remain until the first time a user changes their password security question answer after upgrading to Oracle CPQ 20C or later.
- In JET Configuration UI, catalog object variable names containing a slash (/) cause issues with call routing in Web Services.
- When adding a large number of records in a horizontal configuration array in JET UI, the response time is very slow and the page may become unresponsive. If this occurs, we recommend you convert the horizontal configuration arrays to vertical format.
- Beginning in Oracle CPQ 20C, the `_BM_USER_EMAIL` context setting is removed from the Document Object Model (DOM). As a result, customization may need to be refactored to work correctly. If this change impacts your functionality or for additional information regarding this change, log a Service Request on [My Oracle Support](#).
- In Oracle CPQ 20C, Internet Explorer browser certification and support for the CPQ Administration platform is discontinued as we transition from Internet Explorer to Edge browser support. We recommend you plan for this transition.
- As previously announced Oracle CPQ 20B and later support Antenna House for XSL/XML formatting. We are no longer supporting Apache FOP. When transitioning from Apache to Antenna House, all output documents should be reviewed for accurate rendering. In particular, Apache incorrectly renders elements that have a width defined in pixels or sized by percentage.

Planned Changes to Supported Features

The following changes to supported features will be occurring in a future update. We recommend that you plan for these transitions.

- Beginning in Oracle CPQ 20D, we will discontinue support for low complexity password strength. This change will impact end users the first time they reset their password following the 20D upgrade.
- Beginning in Oracle CPQ 20D, Internet Explorer browser certification and support for both CPQ Administration and end users will be discontinued. In 20D, Oracle CPQ plans to support the latest version of Edge browser.
- Beginning in Oracle CPQ 21A, we will end support for Lightweight Directory Access Protocol (LDAP) User Management.
- Beginning in Oracle CPQ 21A, we will support the current REST version and the two previous REST versions. Older (three versions back and earlier) REST versions may continue to function; however, Oracle will not address new issues that arise.

Custom JavaScript

If customers have added custom JavaScript that leverages the Document Object Model structure or specific elements, classes or IDs, this customization should be thoroughly tested and may require refactoring. For more information about custom JavaScript, go to [Style & Templates > JET JavaScript Customization](#) in the Oracle CPQ Administration Online Help.

Migration

When using Import From Source or Connect To Destination to migrate content, both sites must use the same major update. The migration of content can only occur across minor updates within the same major update.

- "Major update" = Update 20C
- "Minor update" = Update 20C Patch 1

When using Migration Packages, content from 19A and forward can be uploaded to the latest site version.

Resolved Known Issues

For information on bugs fixed in Update 20C, refer to the Oracle CPQ 20C Resolved Known Issues document available on [My Oracle Support](#) and the Oracle CPQ Administration Online Help.

Translation

For some system-defined messages and components, strings were removed and others added in Oracle CPQ 20C. If you have created your own implementation-specific translations of system-defined strings, some of these strings may no longer appear. Other strings may appear in English. The strings appearing in English are new and require translation.

Most of these messages and components are on the Administration side of Oracle CPQ, but you should review both your end user and administration pages before deploying your updated installation to confirm that all strings appear in the desired language.

Translation Status

Oracle CPQ supports the consumption of both single and multi-byte character sets. Submit a service request on [My Oracle Support](#) to enable your site for a new language.

For the following languages, a translation of the Oracle CPQ user interface is available for both the platform and the reference application:

- Chinese (Simplified) [China]
- Chinese (Traditional) [Taiwan]
- Czech [Czech Republic]
- Danish [Denmark]
- Dutch [Netherlands]
- English
- Finnish [Finland]
- French
- French [Canada]
- German
- Hungarian [Hungary]
- Italian
- Japanese [Japan]
- Korean [South Korea]
- Norwegian (Bokmål) [Norway]
- Polish [Poland]
- Portuguese [Brazil]

- Romanian [Romania]
- Russian [Russia]
- Spanish (Worldwide)
- Swedish [Sweden]
- Turkish [Turkey]

POST-UPGRADE CONSIDERATIONS

Upgrade and test all test instances on Oracle CPQ 20C before upgrading to production.

Browser Support

CPQ Cloud supports all browser versions that meet the criteria of the [Oracle Software Web Browser Support Policy](#).

If you experience issues using a supported browser version, open a ticket on [My Oracle Support](#) to resolve the issue. If an issue arises when using a supported browser, use a certified browser version until the delivery of a fix. Certified browsers are selected based on current market share and thoroughly tested to work with the current version's standard functionality.

Certified Browsers

Windows

- Google Chrome 83.x
- Mozilla Firefox 77.x
- Internet Explorer 11.x (Does not include Oracle CPQ Administration screens, see note below)

IMPORTANT:

- Beginning in Oracle CPQ 20C, Internet Explorer browser certification and support for the CPQ Administration platform is discontinued. In Oracle CPQ 20D, Internet Explorer browser certification and support for both CPQ Administration and end users will be discontinued. In 20D, Oracle CPQ plans to support the latest version of Edge browser. We recommend you plan for this transition
- Compatibility issues with the selected browsers may exist when sites contain additional JavaScript, alternate CSS, or other custom functionality. Customizations may require add-on work. Contact [My Oracle Support](#) to determine the availability of workarounds and minor fixes.

Salesforce Integration Support

Oracle officially supports version 8.1, 8.2, and 8.3 of the Oracle CPQ Connector for Salesforce. We also continue to support version 7.2 of the legacy Oracle CPQ Commerce Integration.

IMPORTANT: With the Spring 20 release, Salesforce is automatically enabling the new Salesforce Mobile App for all customers. There are potential compatibility issues between the new Salesforce Mobile App and the Oracle CPQ Mobile experience and at this time it is not supported. As of publication, this remains a fluid situation. We will communicate updates as they become available on [My Oracle Support](#). Refer to [My Oracle Support](#) article titled: Oracle CPQ Cloud | Impending CPQ - Salesforce Mobile Incompatibility.

Training

Please refer to the release documentation for all versions between your current version and the version to which you are upgrading to see all new functionality, resolved known issues, and functional known issues. Refer to the Oracle CPQ Administration Online Help to become familiar with the new features introduced in Oracle CPQ 20C. For additional help, see My Oracle Support.

Verify any information not explicitly mentioned in this document as supported by the software against the product help for Oracle CPQ 20C.

Additional Information

For more information on Oracle CPQ, visit the [Oracle CPQ Documentation](#) site.

Disclaimer

The details in this document are provided for high-level informational purposes only and are not intended to function as a specification or to replace the Online Help. Upgrading to a subsequent release may require the re-deployment of Commerce Processes, Configuration, or global function settings. Modifications to integration XSL files or APIs may also be required.



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